



## ADVERTISEMENT OF VACANCY

Title: **Equity and Derivatives Trader**

Terms of service: **Permanent and pensionable**

### Reporting structures and supervision

The incumbent will be reporting to the, Chief Executive Officer who will assign duties.

We are looking for an experienced Equity and Derivatives Trader who will be responsible for day-to-day trading of derivatives and securities lending and borrowing on the derivatives desk. This includes market making, client relationship and business development. The Derivatives Trader must have an in-depth understanding of the derivatives markets and be able to effectively analyze and take advantage of market opportunities.

The Derivatives Trader must be able to effectively manage risk and maintain compliance with applicable regulations. This requires constant monitoring of the markets and the ability to assess market conditions quickly and accurately. The Trader must also be able to develop and maintain relationships with clients and other market participants.

The Derivatives Trader must be able to communicate effectively with clients and other stakeholders. This includes providing timely updates and responding to inquiries in a timely manner. The Derivatives Trader must also be able to work independently and as part of a team.

The Derivatives Trader must be able to work under pressure and adhere to tight deadlines. The Derivatives Trader must also be able to work with minimal supervision and be able to effectively manage multiple tasks and projects simultaneously. The Trader must also be able to effectively use various trading platforms, software, and analytics tools.

### Duties and Responsibilities:

- i. Manage the day to trading activity for the derivatives and securities lending and borrowing desk.
- ii. Manage the relationships with large institutional clients.
- iii. Provide technical support on derivatives and SLB products to the customer service team.
- iv. Develop and implement a comprehensive derivative trading strategy to drive growth and profitability.
- v. Research and identify new business opportunities in the derivatives and securities lending borrowing space.
- vi. Develop and manage relationships with clients and key stakeholders.
- vii. Develop and execute marketing plans to promote derivatives trading for both retail and institutional clients.

### Required qualifications

- i. Bachelor's degree in business, finance, or related field.
- ii. Profession qualification CFA level I or higher.
- iii. Excellent communication and interpersonal skills
- iv. Strategic and analytical thinking.
- v. Deep knowledge of the derivatives and securities lending and borrowing products.
- vi. Ability to work independently and as part of a team.
- vii. Strong organizational and time management skills.

### Preferred Required Competencies

- i. Excellent qualitative and quantitative analytical skills,
- ii. Excellent command of both written and verbal communication skills,
- iii. Proficiency in Microsoft office - Excel, Word, PowerPoint.

Applications sent to [careers@aib-axysafrica.com](mailto:careers@aib-axysafrica.com) on or before **10<sup>th</sup> March, 2023**.