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Title: **Capital Markets - Bond Trader**
Department: **Sales & Trading**
Reports To: **Head of Sales & Trading**

Role Overview

The Capital Markets Treasury Bond Trader is responsible for executing trades in fixed income, managing liquidity, analyzing market trends and ensuring optimal execution of client and proprietary trades. This role involves maintaining strong client relationships, monitoring risk exposure, and ensuring compliance with regulatory frameworks.

Duties & Responsibilities:

The duties and responsibilities of the Job holder will be but not limited to the following;

1. Trading Execution & Strategy

- Execute trades in fixed income and other capital market instruments.
- Develop and implement trading strategies to optimize profitability and minimize risk.
- Monitor market trends, liquidity conditions, and economic indicators to identify trading opportunities.
- Ensure best execution for both client trades while maintaining compliance with internal risk parameters.

2. Market Analysis & Risk Management

- Work collaboratively with the research team on technical analysis to inform trading decisions.
- Assess risk exposure and implement appropriate hedging strategies.
- Maintain compliance with all internal and regulatory risk management policies.
- Work closely with risk management and compliance teams to ensure adherence to market regulations.

3. Client Relations & Business Development

- Develop and maintain strong relationships with institutional investors, corporates, and high-net-worth clients.
- Execute client orders efficiently while providing market insights and trade recommendations.
- Collaborate with sales teams to onboard new clients and enhance trading volumes.



4. Management

- Provide guidance and mentorship to professional traders, fostering a high-performance culture.
- Support the trading team in implementing best practices, risk management frameworks, and compliance standards.
- Collaborate with other departments (sales, research, risk, and compliance) to enhance business growth.

5. Regulatory Compliance & Reporting

- Ensure full compliance with local and international capital market regulations.
- Maintain accurate trade records and provide timely reports to regulatory authorities.
- Stay updated on evolving regulatory requirements and adapt trading strategies accordingly.

Required qualifications

- i. Bachelor's degree in finance, Economics, Marketing, Business Administration, or related field.
- ii. Capital markets certification (CFA, CISI, or equivalent) – complete or ongoing.
- iii. 5+ years of experience in trading treasury bonds, equities, or capital market products.
- iv. Strong understanding of financial instruments, trading platforms, and market structures.
- v. Knowledge of risk management frameworks and compliance requirements in capital markets.

Skills and Attributes

- Strong analytical skills with expertise in financial modeling and market analysis.
- Deep understanding of fixed-income and equity markets.
- Proficiency in financial software and trading platforms.
- Attention to detail to ensure trade accuracy and minimize execution risks.
- Excellent communication, leadership, and interpersonal skills.
- Excellent decision-making and risk management capabilities.
- Ability to perform under pressure in fast-moving markets.

Applications done via <https://forms.gle/ZXEufVcTmGgYrgLZ9> on or before **25th February, 2025**.